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### **Organic Market Report – June 1, 2007**

Current crop trading for Organic Pulses is almost complete. There are some Organic Navy Beans and Organic Dark Red Kidney Beans available with some growers in Michigan.

Pre-planting contracts on edible beans are mostly completed. Prices have increased US\$ 2.00 – 4.00/cwt on each bean varieties. Org. Black Beans could be heavily planted in Michigan because of the end user demand. Some growers are holding the seed and waiting on contracts. If they do not have a contract in hand before planting begins, they could keep the seed and plant something else.

As it stands right now, Michigan can still offer a lot of top quality Org. Black Beans, and Org. Pinto Beans but not much in way of Kidney Beans or other varieties.

Organic Ethiopian Navy Beans have been a great success in North American market. Many customers impressed with the brightness of the bean and the attractive pricing.

The Organic Chickpea market was very short in supply this year and there still some demand left in the market. Much of new crop contracting on Org. Chickpeas has been done. The Turkish chickpeas are attractively priced at the moment, but there are signs that this pricing will not last much longer.

New Crop Org. Red Split Lentil market has increased in the last couple months. There will be a short supply of product. Cover it soon or pay even higher prices in the near future.

The Organic Medium (Short) Grain Rice Market has been increasing over the years. The main reason is the short supply of California grown Organic rice. Many mills are cleaning Chinese origin Organic Medium Grain Rice to sell into the market just to cover the demand. Customers were already told by their suppliers that they will not be able to cover their full requirements. New Crop Contracting has begun with many customers trying to cover their full requirements at pre-planting prices.

Please do not hesitate to call us if you have any questions or requests.

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